

# ScoutReach

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## *2026 CORE MISSION GRANT*

### *Garden State Council*

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# Application Form

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## *Introduction*

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Thank you for completing Impact100 South Jersey's Core Mission Grant application.

*The application due date is February 13 2026.*

The application is divided into 4 sections:

1. Organization Overview
2. Organization Operating Information
3. Proposed Project Information
4. Proposed Project Budget

Your responses will automatically save so you can complete the application in stages. However, once you hit SUBMIT you will not be able to edit your responses, even if prior to the application deadline of February 13, 2026. Please be sure to proofread your responses before submitting your application.

Please visit Impact100 South Jersey website to learn more about our Organization and our grant programs.

Thank you for your interest in our grant program and the work you do to improve the quality of life for South Jersey residents. We look forward to reading your proposal.

Questions/problems, please email [grants@impact100sj.org](mailto:grants@impact100sj.org)

## *Section 1: Organization Overview*

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### **In which county is your organization headquartered?**

*Your response to this question is from your previously completed Grant Eligibility Application and cannot be changed.*

Burlington County

### **LOCATION OF HEADQUARTERS IF OUTSIDE IMPACT100 SJ COUNTIES\***

If your Organization is not headquartered in Burlington, Camden, Cumberland or Gloucester County, please provide address, including county of headquarters. Please state "N/A" if this question does not apply to your Organization.

N/A

## ADDRESS AND COUNTY OF SATELLITE OFFICE\*

If your Organization is not headquartered in Burlington, Camden, Cumberland or Gloucester County, please provide address, including county of satellite office within Impact100 South Jersey's four counties. Please state "N/A" if this question does not apply to your Organization.

N/A

## Which Focus Area is the best fit for your organization's mission (choose up to 2)

Impact100 grants are intended to support community organizations across five broad Focus Areas. To ensure your organization's eligibility, please choose **up to two** Focus Areas that best support your organization's mission.

Education

## MISSION AND VISION STATEMENT\*

Please state your Organization's Mission Statement and Vision Statement as stated on your public-facing materials, such as website.

The mission of Scouting America Garden State Council is to prepare young people to make ethical and moral choices over their lifetimes by instilling in them the values of the Scout Oath and Law.

Our vision is a future where every young person in southern New Jersey has access to Scouting's proven programs and opportunities, enabling them to grow into responsible, engaged citizens and leaders who are prepared to serve their communities and shape a better world.

## TARGET POPULATION OF ORGANIZATION\*

Please briefly explain the demographics of your target population and geographic area where they reside. This is the target population of your Organization and not necessarily specific to the project you are proposing in this grant application.

The target demographic of the Garden State Council is youth ages 5–20 and their families who reside throughout southern New Jersey, specifically Burlington, Camden, Cape May, Cumberland, Gloucester, and Salem counties. This region includes a diverse mix of urban, suburban, and rural communities and represents a broad cross-section of racial, ethnic, and socioeconomic backgrounds.

The Council serves families across all income levels, with many communities that include working families, low- to moderate-income households, and multilingual populations. Several areas within the Council's service territory include Title I school districts and communities where access to affordable, structured youth development and enrichment opportunities is limited.

## ***Section 2: Organization's Operating Information***

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### **EXECUTIVE DIRECTOR TENURE\***

How many years has the Executive Director served in this role at your organization? If less than two years, please state the Executive Director's previous position(s) and employer(s).

Patrick Linfors, Scout Executive of the Garden State Council, began his tenure in August 2019 and has served in this role for over six years.

### **FULL-TIME EMPLOYEES\***

**Please list the number of full-time employees.**

If the number of employees varies from time to time, please state the average number throughout the year.

17

### **PART-TIME EMPLOYEES\***

**Please list the number of part-time employees.**

If the number of employees varies from time to time, please state the average throughout the year.

19

### **FLUCTUATION IN NUMBER OF EMPLOYEES**

If the number of full-time or part-time employees varies during the year, please explain. You do not need to explain normal staff turnover.

N/A

### **VOLUNTEER INFORMATION\***

**Please list the number of volunteers at your Organization.**

If the number of volunteers varies from time to time, please state the average throughout the year.

1900

### **BOARD/GOVERNING BODY INFORMATION\***

**What is the current number of Board members?**

50

### **NUMBER OF BOARD MEETINGS\***

**How many times does your Board meet throughout the year?**

6

## BOARD MEMBERS' INFORMATION\*

For each Board member, please provide their name, professional affiliation (status) and **number of years served on your Board** using the format in the example.

### **Example:**

1. *Jane Smith, Boeing engineer (retired), 5 years on Board*
2. *Robert Jones, Clark High School teacher, 2 years*
1. Ken Adams, Lockheed Martin Fellow, 3 years on board.
2. Charles Allen, Morgan Stanley financial advisor, 17 years on board.
3. Jane Asselta, retired, less than 1 year on board.
4. Vivian Badon, retired, 22 years on board.
5. Tim Bell, Cabinet Marketing Group owner, 20 years on board.
6. Steve Bollar, Stand Tall Enterprises, LLC owner, 3 years on board.
7. Michael Borinski, Bradford White (retired), 14 years on board.
8. Brod Boxley, retired, 2 years on board.
9. Cathy Brant, retired, 1 year on board.
10. Fred Caltabiano, Bowman & Company CPA, unknown time on board.
11. Marc Circus, GSK sales (retired), 27 years on board.
12. Joe Cleary, Morey's Pier & Water Parks CFO, 8 years on board.
13. Glenn Davila, Performance Marketing President, 2 years on board.
14. Rick DeMichelle, DeMichelle & DeMichelle Attorney, 0 years on board.
15. Rob Dwyer, Liberty Mortgage CEO, 0 years on board.
16. Allison Eckel, LEAD EVP, 1 year on board.
17. William Freitag, Cumberland Mutual Customer Service Rep, 2 years on board.
18. John Galati, John S. Galati Accountant Owner, 19 years on board.
19. Al Garcia, retired, 13 years on board.
20. Tammy Garrison, South Jersey Gas Director of Sales, 5 years on board.
21. Gilbert Gehin-Scott, retired, 25 years on board.
22. John Glowacki, R&Q Solutions VP of Claims, 14 years on board.
23. Bob Gray, Gray Trucking President, 20 years on board.
24. Tim Guim, PCH Technologies President, 9 years on board.
25. Fr. Andrew Hanyzewski, St. Andrew's Church Rector, 7 years on board
26. Kristi Howell, Burlington County Chamber of Commerce President, 0 years on board.
27. Dan Januskeski, Virtua Health Director, 2 years on board.
28. Chuck Jaxel, Missionary Servants Director, 2 years on board.
29. Brian W. Jones, The First National Bank of Elmer President, 27 years on board.
30. John Kelly, US Department of Labor Assistant District Director, 2 years on board.
31. Gary Kern, PSEG operator (retired), 27 years on board.
32. Dave Kryszczak, Spartan Digital Solutions President, 27 years on board.
33. Patrick Linfors, Garden State Council Scout Executive, 7 years on board.
34. Ed Lynes, Woden Managing Partner, 14 years on board.
35. Jason W. Miller, JWM Wealth Management CEO, 8 years on board.
36. Andrew Miller, MW Jones & Company Senior Advisor, 11 years on board.
37. Christine Mohan, Pardee Resources Co. VP (retired), 17 years on board.
38. Richard Morris, Jr., retired educator, 27 years on board.
39. George Morrison, DATAIR Employee Benefits Attorney, 3 years on board.
40. Ron Norman, Law Office of Ronald E. Norman Attorney, 1 year on board.
41. Pat Purdy, Intapp Sr. Manager, 27 years on board.
42. John Robinson, Four Seasons Campground owner, 1 year on board.
43. Debra Rosen, Archer & Greiner Partner, 11 years on board.
44. Dave Salow, retired, 3 years on board.

- 45. John Sloan, Axis Construction Services Owner, 2 years on board.
- 46. Steve Sweeney, NEMS HR Director, 0 years on board.
- 47. Dustin Taditi, Haleon Sr. Technology leader, 1 year on board.
- 48. Carl Williams, NJSP Colonel (retired), 21 years on board.
- 49. Rick Wright, MBI Gluckshaw Partner, 4 years on board.
- 50. J. Ryan Zambon, Weber Display and Packaging Process Manager, 12 years on board.

## 2025 OPERATING BUDGET

*Your response to this question is from your previously completed Grant Eligibility Application and cannot be changed.*

\$2,546,616.00

## 2026 Operating Budget

*Your response to this question is from your previously completed Grant Eligibility Application and cannot be changed.*

\$2,928,394.00

## REVENUE SOURCES\*

Please list your Organization's **five** largest revenue sources for this year and last year. This can include all types of revenue (public/private grants, donations, fee for service, etc.).

**Example:**

### **Current Year's Revenue--5 Largest Sources**

- 1. ABC grant, \$50,000
- 2. ABC Foundation, \$30,000
- 3. Donors, \$25,000
- 4. Fundraising \$10,000
- 5. State Grant, \$125,000

### **Last Year's Revenue-5 Largest Sources**

- 1. ABC grant, \$50,000
- 2. ABC Foundation, \$100,000
- 3. Donors, \$25,000
- 4. State Grant, \$100,000
- 5. Federal Grant, \$75,000

### **2026 Revenue (to date) – 5 Largest Sources Donors: (Donors)**

- 1. Michael C. Brotzman \$30,000
- 2. Pat A. Purdy \$30,000
- 3. Michael J. Borinski \$2,800
- 4. Bowman & Company \$2,250
- 5. Tammy Garrison \$2,060

### **2025 Revenue – 5 Largest Sources**

- 1. Annual Giving \$253,588

2. *Special Events \$431,150*
3. *Grants & Foundations \$1,014,315*
4. *Camping & Activities \$153,006*
5. *Fundraising Product Sales \$307,617*
6. *Investment Income & Other \$427,726*

## DOES ORGANIZATION HAVE A STRATEGIC PLAN\*

Yes

## STRATEGIC PLAN\*

If your Organization has a Strategic Plan, what year was it adopted and what years does it cover.

If no Strategic Plan, please enter "none"

Yes. It was adopted on Nov. 21, 2022. It covers 2023-2026. Our President of the GSC Board of Directors is working with leadership to develop an updated plan.

## LONG TERM GOALS/VISION\*

Please describe your Organization's long term goals as stated in the Strategic Plan or your organization's vision (if no Strategic Plan) for the next 3 to 5 years.

The Garden State Council's long-term goals focus on expanding access to high-quality Scouting programs, strengthening organizational sustainability, and serving more youth across southern New Jersey. With new leadership in place, the Council's new board president is currently leading the development of an updated strategic plan to guide the organization's next phase of growth and align priorities for the future.

Over the next three to five years, the Council aims to grow membership, particularly in underserved communities, enhance program quality through strong volunteer leadership and outdoor experiences, and ensure financial stability through diversified fundraising and endowment growth.

These efforts support the Council's vision of preparing more young people for life through character development, leadership training, and service, while ensuring that all youth have access to safe, inclusive, and impactful programs.

## ORGANIZATIONAL CHANGES\*

In the next 6 to 12 months, do you foresee any significant changes possibly taking place within the Organization. For example a change in leadership, mission direction, funding, staffing, etc. Please provide details.

No, there are no foreseeable significant changes taking place within the organization in the next 6-12 months.

### Section 3: Proposed Project Information

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#### What is the name of the proposed project?\*

ScoutReach

#### NEW OR EXISTING PROJECT?\*

Is the proposed project a new project, an expansion or continuation of an existing project?

Continuation of existing project

#### What county(ies) will be served by the proposed project?

Burlington County

Camden County

Cumberland County

Gloucester County

Other County(ies): Please list:

#### OTHER COUNTIES SERVED BY THE PROPOSED PROJECT\*

Please list any counties, other than Burlington, Camden, Cumberland or Gloucester, that the proposed project will serve. State "none" if the project does not serve any counties outside Impact100 South Jersey's service area.

Please keep in mind, the proposed project and Impact100 South Jersey's funding must be primarily used in the counties of Burlington, Camden, Cumberland, and Gloucester.

Salem County (one site in Salem City)

#### BRIEF PROJECT DESCRIPTION\*

Please provide a brief, one to two sentence, description of your proposed project.

ScoutReach is the Garden State Council's initiative to deliver Scouting programs to youth in under-resourced communities by removing financial and logistical barriers. Funds will support staffing, program delivery, uniforms, materials, transportation, and outdoor experiences for youth who otherwise would not have access to Scouting. The project will expand service capacity while maintaining high-quality, staff-led programming.

#### STATEMENT OF NEED\*

What is the specific need your proposed project will address? Please provide information regarding:

- target population
- target geographic area
- supporting data. Data, specific to your service area is preferred.

This project addresses opportunity gaps facing youth in low-income communities by continuing ScoutReach programming for approximately 500 elementary and middle school students each year. Funding will support operations in Camden City, Browns Mills, Pemberton, Willingboro, Millville, Vineland, and Salem City ensuring access to high-quality out-of-school programming for youth who otherwise face financial and transportation barriers.

Participants are ages 6–14 and attend Title I schools or community-based organizations in neighborhoods with high concentrations of low-income families. Most qualify for free or reduced-price lunch and lack access to affordable programs that support leadership development, social-emotional growth, and positive peer engagement. Continued funding will ensure uninterrupted services and support expansion into additional high-need communities within Camden, Burlington, and Cumberland counties.

Local data demonstrate significant need. Camden City's child poverty rate exceeds 35%, more than double the statewide average, and in Cumberland County more than one in five children live below the federal poverty line (U.S. Census Bureau, ACS). Many schools in Camden City, Willingboro, Pemberton Township, and Vineland serve student populations where a majority qualify for free or reduced-price lunch (NJ Department of Education). **Without philanthropic support, many youth would lose access to safe, structured enrichment and leadership opportunities.**

## SUMMARY OF PROJECT\*

Please describe the proposed project details. Please be specific and include:

- how the project will be implemented
- how it will work
- how it will meet the stated needs in previous question
- why it is needed now

Garden State Council delivers ScoutReach within schools and community-based organizations serving low- to moderate-income families in Camden City; Willingboro, Pemberton, and Browns Mills in Burlington County; Vineland and Millville in Cumberland County; and Salem City. The program is implemented directly at partner sites, removing financial and transportation barriers by providing fully subsidized after-school and summer programming where youth already attend. ScoutReach operates through 27 active units that meet weekly during the school year, typically 30–32 weeks, with additional summer and outdoor opportunities. Youth are referred by school administrators and community partners based on need. Delivering programming on-site eliminates transportation barriers and supports consistent participation among youth who might otherwise lack access to structured enrichment.

All programming is delivered by trained, paid program leaders hired and supervised by Garden State Council. Staff complete youth protection and program quality training and are supported by site coordinators and volunteers to ensure consistent delivery across all locations. Weekly sessions include leadership and life-skills development, STEM and literacy activities, team building, service projects, and outdoor experiences. Youth also participate in field trips and summer camp, with all costs fully subsidized.

By providing consistent, no-cost programming within trusted school and community settings, ScoutReach directly addresses the lack of affordable, high-quality out-of-school opportunities identified in target communities. The program supports academic engagement, social-emotional growth, leadership development, and positive peer relationships for youth facing economic barriers.

Funding is needed now to continue current ScoutReach operations serving approximately 500 youth and to stabilize program delivery as staffing, transportation, and program costs continue to rise. Continued support will ensure uninterrupted services for participating youth and position the Council to expand into additional

high-need communities within Camden, Burlington, and Cumberland counties as resources allow.

## PROJECT GOALS AND IMPACTS\*

Please state up to 3 project goals and impacts you expect the project to have on the target population and the community. For each, please state:

- project goal
- number of individuals and/or households that will be impacted
- anticipated achievement date over two year timeline
- how goal/outcome will be measured or evaluated

*Example: Goal 1: By second quarter, we expect to administer the program to 25 families, enabling them to pay down credit card debt. We will use reduction in amount of debt to measure outcome.*

Goal 1: Sustain all existing ScoutReach units serving approximately 500 youth annually across 27 partner school and community sites through June 2028, ensuring continued access to consistent, staff-led youth development programming. Progress will be measured by tracking total youth enrollment and number of active units.

Goal 2: By June 2028, establish 8 new ScoutReach units in low-income communities where schools and community partners have requested programming, serving an additional 160 youth over two years (about 20 youth per unit). Progress will be measured by tracking the number of new units launched and youth enrollment at new sites.

Goal 3: By June 2028, increase participation in summer camp experiences for ScoutReach youth to at least 60 participants annually, providing access to outdoor learning and leadership opportunities. Progress will be measured by tracking ScoutReach youth attending council summer camp each summer through registration and attendance records.

## PROPOSAL'S IMPACT ON CORE MISSION & LONG TERM GOALS\*

How will implementation of this project improve your Organization's ability to more effectively carry out its core mission and long term goals, as stated in the Organization's Strategic Plan or long term goals and vision?

Continued support for ScoutReach strengthens the Garden State Council's mission to prepare young people to make ethical and moral choices by instilling the values of the Scout Oath and Law. Funding ensures youth currently enrolled remain engaged in consistent, high-quality programming that builds character, leadership, and confidence. Maintaining current operations will allow the Council to expand into additional underserved communities and establish new units in schools and community organizations requesting services. This project ensures more South Jersey youth gain access to mentorship, leadership development, and outdoor experiences that support long-term success.

### PROJECT LEADER/MANAGER\*

Who will manage this project? Please state name, title and anticipated number of hours they will spend on the project. If the person is currently not on staff, please state new hire, anticipated date of hire and anticipated number of hours they will spend on the project.

Myrisila Vazquez, ScoutReach Executive, will manage the project, overseeing program delivery, partnerships, staff supervision, and evaluation. She will dedicate approximately 40 hours per week to implementation.

### PROJECT PARTNERS\*

If you will be collaborating with other Organization(s) to carry out this project, please list the Organization name(s) and their contributions to the project. For example, providing funding, staff, materials, etc.

Please state "none" if there are no project partners.

The following organizations and schools serve as charter partners providing site locations for ScoutReach units: All Things Are Possible Foundation (Willingboro); St. Joseph’s Catholic Partnership Schools, Coopers Poynt Family School, Davis Family School, Hope Community Charter School, LEAP Academy University Charter School, Lucy Outreach, Uncommon Schools Camden Prep, and Veterans Memorial Family School (Camden City); Cumberland Cape Atlantic YMCA (Vineland); Denbo-Crichton Elementary School and Samuel T. Busansky School (Burlington County); John Fenwick School and Salem Family Success Center (Salem City); and Denbo-Crichton Elementary School and Samuel T. Busansky School (Bridgeton).

### PROJECT TASKS AND TIMELINE\*

Please list proposed project tasks and implementation timeline for each task. The timeline must begin on or after July 1, 2026 and be completed by June 30, 2028.

*Example:*

<u>Project Task</u>	<u>Timeline</u>
Hire project manager	Aug '25
Develop curriculum	Sept-Oct '25
Pilot curriculum	Feb '26

<b>Project Task</b>	<b>Timeline</b>
Finalize school partner agreements and program schedules	July–Aug 2026
Confirm staffing assignments and hire/train part-time program aides	July–Sept 2026
Purchase program supplies, uniforms, and materials	Aug–Oct 2026; Aug–Oct 2027
Program launch at all sites (weekly meetings begin)	Sept 2026
Ongoing weekly ScoutReach program delivery	Sept 2026–June 2028
Service-learning projects and enrichment activities	Oct 2026–May 2028
Outdoor experiences and camp participation	Spring–Summer 2027 & 2028
Mid-year program and partner reviews	Jan 2027 & Jan 2028
Recruitment and retention for following school year	May–Aug 2027
Year 1 evaluation and program adjustments	June–July 2027
Continuation of Year 2 programming	Sept 2027–June 2028
Final evaluation, reporting, and sustainability planning	May–June 2028

## ***Section 4: Proposed Project Budget***

### **DOES BUDGET EXCEED \$100,000?\***

Please note, if your budget exceeds \$100,000 you must provide the additional funder/donor information in your budget spreadsheet as described in PART 2 of the question below.

Yes. You must answer PART 2 of the "PROJECT BUDGET" in the question below.

### **PROJECT BUDGET (2 PART QUESTION)\***

**PART 1:** Please **upload a spreadsheet** (Excel or pdf) showing the proposed project's budget . Project expenses must correspond to the tasks listed in the project tasks/timeline question in Section 3. If expenses include staff time, please state percentage of staff member's time to be spent on the project under "additional details" as demonstrated in the example below.

**The total of all expenses must equal the total project budget and must be at least \$100,000.**

*Please use the column headings shown in this example:*

<u>Expense</u>	<u>Details</u>	<u>Total</u>
Project Mgr	80% of full time	\$50,000
Equipment	Computers	\$30,000
Furniture	Desks, chairs	\$40,000
Curriculum training		\$10,000
<b>Total</b>		<b>\$130,000</b>

**PART 2:** If the proposed project budget exceeds \$100,000, you must show on the spreadsheet the additional funding sources, dollar amount and date you expect to secure this funding. The additional funding must equal or exceed the total of project expenses exceeding \$100,000.

*Please use following format.*

<u>Funder/Donor</u>	<u>Amount</u>	<u>Date Expected</u>
ABC Foundation	\$10,000	Oct. '26
Annual Fundraising Gala	\$20,000	Sept. '27
<b>TOTAL</b>	<b>\$30,000</b>	

GSC ScoutReach Project Budget .xlsx

## ***PRIOR TO SUBMITTING YOUR APPLICATION***

Please carefully review your responses prior to submitting your application. You may save the application as a PDF to facilitate proofreading and to ensure the accuracy of your responses. You may edit your application anytime prior to hitting Submit.

**ONCE YOU HIT THE SUBMIT BUTTON YOU MAY NOT EDIT THE APPLICATION EVEN IF PRIOR TO THE DEADLINE.**

Thank you for completing Impact100 South Jersey's Core Mission Grant application. We look forward to reading your proposal.



# File Attachment Summary

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## *Applicant File Uploads*

- GSC ScoutReach Project Budget .xlsx

**Project: 404 - SCOUTREACH**

**PROJECT BUDGET**

**Part 1**

<b>Expense</b>	<b>Details</b>	<b>Total</b>
Part-Time Program Staff (approx ten) & One full-time Scoutreach Manager	Salary and benefits for one full-time district executive dedicated to ScoutReach management plus approximately ten part-time program aides supporting weekly program delivery across all sites	\$105,200
Program supplies and materials	Handbooks, advancement materials, STEM/activity supplies for all program sites	\$5,500
Financial Assistance	Uniforms, registration assistance, and program access support for participating youth	\$31,000
Transportation/Travel	Bus transportation for field trips, camp, and program-related travel	\$3,000
Outdoor & Camp Experiences	Camp fees, outdoor program costs, and activity expenses	\$10,000
Admin/Program Support	Printing, surveys, reporting, youth recognition	\$3,300
<b>Total Project Budget</b>		<b>\$158,000</b>

**Project: 404 - SCOUTREACH**

**ADDITIONAL FUNDING**

**Part 2**

<b>Funder/Donor</b>	<b>Amount</b>	<b>Date Expected</b>
South Jersey Charitable Foundatoin	\$10,000	Anticipate d Nov. 2026
The Jirair S. & Elizabeth Hovnanian Foundation	\$10,000	Anticipate d July 2026
The William G. Rohrer Foundation	\$35,000	Anticipate d Nov. 2026
The Sumner Station Foundation	\$5,000	received Dec. 2025
<b>Total Additional Funding</b>	<b>\$60,000</b>	